

Convention Breakout Training Sessions
Wednesday May 19, 2010
10:30 a.m.– 12:00 p.m.

All four sessions will be held at the same time in adjacent rooms. Chapters are encouraged to have at least one delegate in each session so they can return to your chapters and share the information.

Title: ***Improve Your Use of NARFE.org***

Presenters: Paul Shell/Rich Wilson

Here is your opportunity for step-by-step instructions on how to sign up for GEMS; Legislative E-mail through the NARFE Legislative Action Center; completing the F-7 on line; retrieving and using the M-112 and M-114 and much, much more.

Title: ***Reach out and Touch Your Congressmen and Senators***

Presenters: Sam Sevier and Don Binder

Learn how to make your meetings with elected officials successful by exploring useful checklists and tools that will help you arrange forums or meetings to acquaint elected officials and candidates with the association and our legislative concerns.

Title: ***Mining for Prospects, Using Recruiting Techniques and PR for Results***

Presenter: Sam Cagle

This session will look at the recruiting cycle, ordering and managing recruiting materials, how to work with government agencies, and knowing where to dig (demographics) for those prospects.

Title: ***It's Not My Job.....but it is!!***

Presenters: Sandy Cagle/Rex Tauscher

The session will address what really is your job and responsibilities as a chapter leader and how to better coordinate chapter business and communicate as a board member. Additional information on meeting timelines for treasurer's and audit basics will be covered.